



TriState Capital Bank

Data as of March 31, 2016

Assets: \$3.3 Billion

Loans Outstanding: \$2.9 Billion

Main Office: One Oxford Centre, Pittsburgh, PA

Full Time Employees: 138

Business Summary

TriState Capital is a full service commercial bank serving middle market businesses, their executives and high-net-worth individuals. Middle market businesses, as defined for the Bank's purposes, are those that range between \$10 and \$300 million in annual revenues.

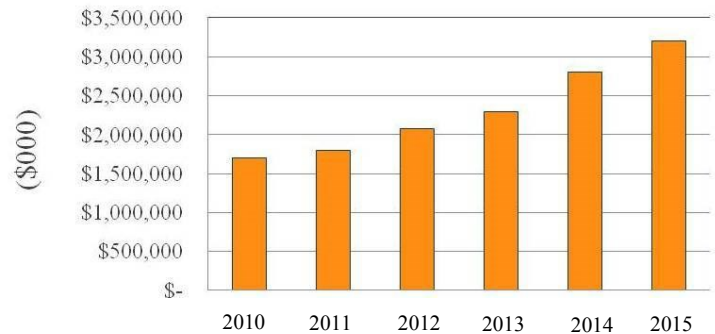
TriState Capital's areas of expertise include providing regional lending and cash management services to Business and Commercial Real Estate clients, along with providing private banking lending and deposit products nationally.

TriState Capital's main office is located in downtown Pittsburgh, Pennsylvania, and its regional operations for commercial lending consist of representative offices in the metropolitan areas of Philadelphia, PA, Cleveland, OH, Edison, NJ and New York, NY.

The bank was established on January 22, 2007 and raised \$104 million in initial capital. This made TriState Capital Bank the most highly capitalized de novo bank in Pennsylvania, Ohio and New Jersey history.

On May 9, 2013, TriState Capital Holdings, Inc., the holding company for TriState Capital Bank listed on the NASDAQ Global Select Market. (Ticker TSC).

Asset Growth by Year (\$000)



Products and Services

Deposit

- ◆ Checking and Money Market Accounts
- ◆ Certificates of Deposit
- ◆ Free Online Banking and Bill Payment
- ◆ Free ATM Transactions
- ◆ Free Debit Cards
- ◆ Free Overdraft Protection with a linked Money Market Account
- ◆ Treasury Management

Lending

- ◆ **Commercial Lending (*Local Markets Only*)**
 - Lines of credit and term loans
 - Acquisition financing
 - Asset-based lending
 - Expansion financing
- ◆ **Commercial Real Estate Lending (*Local Markets Only*)**
 - Office buildings
 - Industrial buildings and warehouses
 - Retail centers
 - Multi-Family
- ◆ **Private Bank (*National Clients*)**
 - Financial Asset Lenders providing Non-Purpose Margin Lines of Credit, Non-Purpose Term Loans (1-5 year fixed rates), Letters of Credit, Short-Term Bridge Loans, Business Purpose Loans backed by individuals.